

# 1. Industry Thought Leadership Recognition

## Exhibit 1. Letter of Recognition from Robert Frances Group



46 Kent Hills Lane, Wilton, CT 06897 Phone: 203-429-8951

Feb. 20, 2021

Dr. Dave Chatterjee  
University of Georgia  
Duluth, GA.

Dear Dave,

It has been a pleasure working with you and having you as a member of the RFG 100 over the past two-plus years. You may not be aware of it but the CxOs and Managing Directors of the 100 Fortune 500 accounts with which we work are responsible for 35 percent of the F500 IT spend, or approximately \$220 billion. The insights and thought leadership that you provide to our sessions has a positive impact, has stimulated numerous discussions in transformative ways, and are truly appreciated by us and the RFG 100 community at large.

In December 2018, you presented “Cornerstones of a High-Performance Security Culture” to our RFG 100 Summit in New York City. If you remember, your 30-minute presentation ended up running long due to all the questions from the participating executives. Since then, you have actively participated in our face-to-face Summits and bi-weekly video conferences. In April 2019 you were a panelist for our RFG 100 Summit discussion on “Aggregate Risk Controls, Norms and Thresholds.”

When we talked in the fall of 2020, you offered to share with the RFG 100 IT executives your research on building a culture of preparedness and high reliability. We took you up on your offer and in December 2020, we held an hour-plus video conference on the topic. You provided the keynote, which we combined a panel of three industry experts and practitioners, to drill down on the topic. We had a strong turnout and very interactive discussion, especially since it was so close to the Christmas holiday season when so many individuals are off on vacation. The topic is a hot topic for our executives as they run and support systems that must be operational 24x7x365 and living in the COVID-19 work-from-home environment has made that effort more challenging. Your insights and thought leadership were greatly appreciated.

I also want to thank you for the insights you have provided Adam and I on our overall work efforts and even some personal elements. We appreciate all you have done for us and look forward to continuing our relationship and gaining from your thoughtful contributions throughout the coming year and beyond.

Sincerely,

Cal Braunstein  
CEO and Executive Director of Research  
Robert Frances Group  
46 Kent Hills Lane  
Wilton, CT 06897